



The 2016 Cabo Real Estate Q1 Sales Report

of Sold Units (All Property Types)

2015: 148	2016: 154	% Change: 4
Houses		
2015: 66	2016: 53	% Change: -17
Condos		
2015: 49	2016: 51	% Change: 4
Land		
2015: 33	2016: 50	% Change: 45

Average Sales Price (All Property Types)

2015: \$348,714	2016: \$306,655	% Change: -12
Houses		
2015: \$491,989	2016: \$406,375	% Change: -17
Condos		
2015: \$322,562	2016: \$302,306	% Change: -7
Land		
2015: \$109,680	2016: \$210,166	% Change: 83

Average Days on Market for Sold Listings (All Property Types)

2015: 323	2016: 365	% Change: 13
Houses		
2015: 306	2016: 338	% Change: 10
Condos		
2015: 307	2016: 388	% Change: 26
Land		
2015: 380	2016: 372	% Change: -2

Total Sales Volume (All Property Types)

2015: \$50,912,328	2016: \$46,611,561	% Change: -8
Houses		
2015: \$31,487,330	2016: \$21,537,900	% Change: -31
Condos		
2015: \$15,805,543	2016: \$15,417,650	% Change: -2
Land		
2015: \$3,619,455	2016: \$9,656,011	% Change: 166